# FRANCISCO PABLO FLORES TAIPE

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# RESEARCH INTERESTS

**Research Interests:** (behavioral) development economics, economics of inequality, economics of education, gender economics.

#### **EDUCATION**

Postdoc in the chair of Economics of Innovation and Creativity Leibniz Universität Hannover (LUH) (Germany)	Aug. 2023 - Jul. 2024
Doctoral candidate in Economics (summa cumme laude) University of Kassel (Germany)	2018 - 2023
M.Sc. in Economic Behavior and Governance University of Kassel (Germany)	2016 - 2018
B.Sc. in Economics Pontificia Universidad Católica del Ecuador (Ecuador)	2005 - 2011

### **PUBLICATIONS**

Asanov, Igor; Flores, Francisco; McKenzie, David; Mensmann, Mona, and Schulte, Mathis.(2021) "Remote-learning, time-use, and mental health of Ecuadorian high-school students during the COVID-19 quarantine." World Development, Vol. 138.

Asanov, Igor; Asanov (Noha), Anastasiya; Astebro, Thomas; Buenstorf, Guido; Crepón, Bruno; Flores, Francisco; McKenzie, David; Mensmann, Mona; and Schulte, Mathis. "System-, Teacher-, and Student-level Interventions for Improving Participation in Online Learning at Scale in High Schools." **PNAS**, 120 (30)

# WORKING PAPERS

Asanov, Igor; Astebro, Thomas; Buenstorf, Guido; Crepón, Bruno; Flores, Francisco; McKenzie, David; Mensmann, Mona; and Schulte, Mathis. "Remote delivery of STEM and entrepreneurship role models at scale changes college major choice."

Flores, Francisco. "Academic aspirations and income inequality: spillover effects of a video-based role model intervention among teenagers." (Job Market Paper)

### WORK IN PROGRESS

Asanov, Igor; Asanov (Noha), Anastasiya; Astebro, Thomas; Buenstorf, Guido; Crepón, Bruno; Flores, Francisco; McKenzie, David; Mensmann, Mona; and Schulte, Mathis. "Showing Life Opportunities: Preliminary analysis of the effect of an Entrepreneurial training."

#### HONOURS AND AWARDS

# Path to Scale Award (2019)

Innovation for Poverty Action (IPA)

Project: Showing Life Opportunities: Increasing opportunity-driven entrepreneurship and STEM careers through online courses in schools.

# COVID-19 Emergency Window (2020)

The World Bank Group

Project: Transitioning from In-School to At-Home Virtual Learning in High Schools: Lessons from Ecuador during the Covid-19 shutdown (Grant secured).

# IGL Grants Program (2018)

Innovation Growth Lab (IGL)

Project: Showing Life Opportunities: Increasing opportunity-driven entrepreneurship and STEM careers through online courses in schools (Grant secured).

# CONFERENCES AND SEMINARS

- Flores, F. "Post-secondary choices: The influence of a video-based role model intervention on teenagers' aspirations and expectations." SEEDEC 2024. June 13th, Bergen (Norway).
- Flores, F. "Academic aspirations and income inequality: spillover effects of a video-based role model intervention among teenagers." LESE 2024. January 18th, Lisbon (Portugal).
- Flores, F. "Academic aspirations and income inequality: spillover effects of a video-based role model intervention among teenagers." SEET 2023. February 2nd, Valencia (Spain).
- Flores, F. "Inspiring the way to a better future: The effect of role models on reshaping the academic ambitions of disadvantaged students." ESA's Job-Market Candidates Seminar Series. December 14th (online).
- Flores, F. "Inspiring the way to a better future: The effect of role models on reshaping the academic ambitions of disadvantaged students." AEFP workshop: Junior Scholars and the Job Market. November 11th (online).
- Flores, F.: Aspirations, Poverty and Education: Can a role model intervention mitigate the consequences of deprivation? Lessons from Ecuador. ESA European Meeting. September 3rd, Bologna (Italy).
- Flores, F.: Effects of a Role Models Intervention on Promoting STEM and Entrepreneurship Activities among High School Students. Experimental Economics Conference 2022 (USFQ). July 7th, Galapagos (Ecuador). (Co-authors: Asanov I., Astebro T., Bünstorf G., Crépon B., McKenzie D., Mensmann M., Schulte M.)
- Flores, F.: Effects of a Role Models Intervention on Promoting STEM and Entrepreneurship Activities among High School Students. ESA World Meeting. June 15th, Boston (USA). (Co-authors: Asanov I., Astebro T., Bünstorf G., Crépon B., McKenzie D., Mensmann M., Schulte M.)
- Flores, F.: Effects of a Role Models Intervention on Promoting STEM and Entrepreneurship Activities among High School Students. Advance in Field Experiments Meeting (AFE). June 9th, Chicago (USA). (Co-authors: Asanov I., Astebro T., Bünstorf G., Crépon B., McKenzie D., Mensmann M., Schulte M.)
- Flores, F.: Effects of a Role Models Intervention on Promoting STEM and Entrepreneurship Activities among High School Students. Copenhagen Education Network Workshop (CEN). March 29th, Copenhagen (Denmark). (Coauthors: Asanov I., Astebro T., Bünstorf G., Crépon B., McKenzie D., Mensmann M., Schulte M.)
- Flores, F.: Impacts of Personal Initiative and Negotiations Training on Remote-Learning, Time-Use, and Mental Health of Ecuadorian High-School Students during the COVID-19 Quarantine. ESA World Meeting. September 11th, Virtual. (Co-authors: Asanov I., McKenzie D., Mensmann M., Schulte M.)

ESA = Economic Science Association — SEET = Southern Europe Experimental Team

AEFP = Association For Education Finance and Policy

LESE = Lisbon Economics and Statistics of Education

SEEDEC = Symposium on Economic Experiments in Developing Countries

### TEACHING ACTIVITIES

**Teaching load:** Behavioral Economics of Poverty, Economics of Entrepreneurship, (Quasi-) Experiments in Entrepreneurship Research (with Guido Bünstorf and Maria Mavlikeva), Field Experiments (Tutorial), Intelectual Property Rights (with Dominik Heinisch)

# Thesis Supervisor:

Thies, AE. (2022) Master thesis: Greenspace and adolescents' mental health: literature review and suggestions for future research

Zeyrek, M. (2022) Master thesis: The Effect of Labor Market Conditions on Gender-Based Violence: A Literature Review

### WORK EXPERIENCE

### The World Bank Group

May 2023 - May. 2023

Short-term Consultant

- · Designing an assessment tool to measure adolescents' perceptions of educational videos.
- · Validating the assessment tool with qualitative evidence (focus groups).
- · Collecting young adults' perceptions of a set of videos featuring role models.

### The World Bank Group

July 2020 - Oct. 2020

Short-term Consultant

- · Setting the field to expand an online educational program nationwide.
- · Monitoring a team that supports students and teachers while interacting with online solutions.
- · Solving issues associated with working with new technologies, particularly in remote areas.

### The World Bank Group

May 2019 - Aug. 2019

Short-term Consultant

- · Piloting an online intervention designed to train high school students at scale.
- · Training teachers and administrative personnel to work with online solutions at scale.
- · Monitoring rapid-fire data collection using phone-based tools.
- · Organizing data collection during the COVID-19 health emergency.

### University of Kassel

Feb. 2017 - Apr. 2018

Research Assistant

- · Research fields: record linkages, the economics of innovation.
- · Key tasks: literature review, data cleaning, compilation, and preparation.

# Quantitative Research Center for Economic and Social Development (Económica-CIC)

Apr. 2014 - Apr. 2015

Senior consultant

- · Evaluation of educative solutions to improve students' situation at scale (mixed methods).
- · Preparing policy briefs to document lessons learned of project interventions.
- · Presenting research findings to policymakers and the general audience.

· Supporting dialogue with policymakers from organizations such as the Ministry of Education of Ecuador or the National Secretary of Planning (Senplades).

# Ekos corporation

Apr. 2010 - Nov. 2013

Regional Coordinator of Economic Content

- · Design and monitoring of indexes for measuring private and public companies' performance.
- · Managing human and financial resources.
- · Drafting articles and special editions for the Ekos Magazine for Ecuador and Peru.

### NETWORKS AND MEMBERSHIPS

Innovation for Poverty Action (IPA)	$Since\ 2020$
International Center for Higher Education Research (INCHER)	$Since\ 2019$
Economics Science Association (ESA)	Since 2018

### **SKILLS**

Computer R, STATA (Intermediate)

Languages Spanish (native), English (fluent), German (basic)

# REFERENCES

Guido Bünstorf Professor

at the Department of Economics

at University of Kassel (PhD Supervisor)

buenstorf@uni-kassel.de

Mona Mensmann Associate Professor of Innovation Management and Entrepreneurship

at the Faculty of Management, Economics, and Social Sciences

at the University of Cologne.

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Thomas Åstebro L'Oreal Professor of Entrepreneurship

at the Department of Economics

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Marina Schröder Professor of Economics and Innovation Economics

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